

Substation Relay Panels		GAL0008			
Evaluation Category	Maximum Points	Control Panels USA, Inc. Georgetown, TX	Electrical Power Products, Inc. Des Moines, IA	*Schweitzer Engineering Laboratories, Inc. Pullman, WA	*Keystone Electrical Manufacturing Des Moines, IA
<b>Total Evaluated Cost</b> (Proposer with lowest cost to City will be given maximum points, remaining given on a percentage ratio basis)	40	40	37		
<b>Technical Concept and Solutions Proposed</b> (Grasp of the requirement and its solution(s), completeness and thoroughness of the technical data and documentation.)	25	25	23		
<b>Demonstrated Applicable Experience, Personnel Qualifications &amp; Manufacturing Capabilities</b>	15	14	14		
<b>Delivery Lead Times</b>	5	5	3		
<b>Responsiveness to Terms &amp; Conditions</b>	5	5	4		
<b>Local Business Presence</b>	10	0	0		
<b>Total</b>	100	89	81		

\* Non-responsive due to failure to provide information required to evaluate demonstrated applicable experience, personnel qualifications, and manufacturing capabilities.

NOTE: As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded or as directed by the Texas Attorney General's Office. Therefore, the matrix will include points awarded for price but exact pricing will not be disclosed.